

**Sales & Marketing-CM**  
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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. 27-2/2015/S&M-CM/45

Dated: 28.12.2016

To

The Chief General Managers  
All Telecom Circles/Districts  
BSNL

**Sub: - Tariff/Commission structure for transactions through M-Wallet service with SBI-reg.**

In order to accelerate the new M-wallet service and to motivate franchisee for on-boarding retailers, approval of competent authority is hereby conveyed regarding sharing of commission between franchisee and retailers for M-wallet services.

The revised sharing between franchisee & retailers for M-wallet service is fixed as 50% to franchisee and 50% to retailers and this shall initially be applicable up-to 31.01.2017, which will reviewed later on depending upon its impact upon on-boarding.

  
28.12.2016  
DGM (Sales)-CM

Copy to:-

1. GMs All IN Nodal centers for info & necessary action
2. GM (VAS), BSNL CO for info.
3. GM (Dev.), ITPC Hyderabad for info.
4. M/s Triotech for info.